

Ahmed Awni Alkarriri

- Citizenship: Palestinian
- Date of birth: 14th April 1989

Professional Working Experience

May 2024 - Present	Firnas Shuman Company – Cairo Office, Egypt FS provides consulting and renewable energy resource measurement services to support the development of power and infrastructure projects in Africa, the Middle East and Asia. <i>At FS, I have two Roles:</i>
	Consulting Proposal Writer <ul style="list-style-type: none">▪ Create clear, compelling, and customized proposals by collaborating with business development team and ensuring alignment with client requirements and company goals.▪ Conduct interviews and brainstorming sessions with subject matter experts and project teams to gather insights and technical information, while fostering strong relationships with both internal and external stakeholders.▪ Maintain a library of proposal content, templates, and supporting documents, ensuring consistency and quality across all submissions.▪ Review and edit proposals for grammar, style, and accuracy.▪ Coordinate and manage multiple proposal projects simultaneously, developing and overseeing timelines, task assignments, and progress tracking to meet tight deadlines.
	Editor and Documentation Manager for FS Internal Knowledge-Base <ul style="list-style-type: none">▪ To ensure that all Firnas Shuman reports, documents, materials are properly formatted, in proper language and follow our internal guidelines. This includes reviewing proposals, reports, letters, etc. and working with colleagues to improve our written documents (including communication, e-mails, etc.).▪ To control and moderate content of Firnas Shuman's internal documentation systems.▪ Manage knowledgebase user roles and permissions, including troubleshooting users' issues.▪ To ensure proper documentation naming and procedures are followed.▪ To ensure proper terminology, expressions and language are used by colleagues.▪ To develop internal document writing guidelines and style manual.

Jan. 2022 – Oct. 2023	Young Men's Christian Association - Gaza, YMCA- Gaza Fundraising and Organizational Development Consultant
	<p>Working with YMCA Gaza as a fundraising and organizational development consultant at the intersection of youth, sport, and community development.</p> <p>Responsibilities</p> <ul style="list-style-type: none"> ▪ Develop fundraising strategy and doner mapping. ▪ Align the YMCA fundraising with employees and organizational values, and implement fundraising practices. ▪ Grant Writing and Budgeting. ▪ Building relationships with stakeholders and potential doners.
May. 2020 – Present	Freelancer Fundraising and Grants Proposal Writing
	<p>A non-profit fundraising and organizational development freelancer working with individuals and organizations at the intersection of youth, economic empowerment, and community development. I work with individuals and organizations to develop fundraising strategy, align their fundraising with their personal and organizational values, and implement fundraising practices. Specific areas of expertise include:</p> <ul style="list-style-type: none"> ▪ Fundraising Strategy Development ▪ Grant Writing and Budgeting
Jan. 2018 – Oct. 2023	The Islamic University of Gaza Partnerships' Officer at International Relations Office
	<p>Responsibilities</p> <ul style="list-style-type: none"> ▪ Build and develop successful partnerships with international organizations, donors and others to provide access to good opportunities for students, academic and administrative staff. ▪ Coordinate all Partnership and Consortium Member efforts ▪ Work closely with academic and administrative staff in order to link them with new international opportunities and best practices in their fields. ▪ Facilitate collaboration across researchers at local and international academic institutions. ▪ Coordinate with the scholars, and effectively identify Alumni networking strategies and Alumni enhancement activities. ▪ Efficiently supervise the implementation of the exchange programs, Conduct a stakeholder analysis, scholarships mapping and opportunities for the students of the university.

May. 2014 – Jan. 2018	The Islamic University of Gaza
	Projects’ Coordinator at International Relations Office,

Responsibilities

- Manage the delivery of new and replacement hosted infrastructure and environments from business request through to operational implementation,
- Ensure the project is correctly specified, delivered on time, meets business and technical requirements and is within the agreed budget,
- Ensure that requirement documentation is carried out and contractual obligations are met and in control,
- Monitoring and follow up activities and projects,
- Evaluating projects performance, and provide recommendations for future implications,
- In addition, coordinating with stakeholders in all aspects of undertaken projects,
- Developing fund-raising proposals.

Sept. 2012 – May. 2014	The Islamic University of Gaza
	Scholarships’ Coordinator at Grants and Scholarships Department, International Relations Office.

Responsibilities

- Work in close cooperation with implementing partners and programme’s consultants to design scholarships programs and identifying a list of specialized leadership and advocacy training courses and activities,
- Supervise Alumni grants proposal structure, submission, approval and implementation,
- Programmatic Monitoring and Evaluation,
- Follow up on performance indicators/ success stories, targets and milestones.
- Outreaching and Partnership Building
- Contribute to the resource mobilization strategy by analyzing information on potential donors, identify opportunities for cost sharing.
- Supervise operation/implementation on the ground, develop processes and manuals.
- Formulate terms of references (TORs) and specifications to carry out necessary assignments and missions to serve the project including the participation in project related screening, review and selection procedures.

Initiatives, Workshops, Training Sessions and Memberships

<p>Hunger Project- Middle East Fellow Advocacy and partnership building around the Movement for Community-led Development, comprising blogs about UN Member State policies around development programming, and translating existing English documents of The Hunger Project into Arabic for use by a broader audience.</p>	<p>July, 2018 - 2022</p>
<p>Founder of Green Knowledge Community – GKC</p> <ul style="list-style-type: none"> • Giving a birth to GKC and designing GKC work methodology • Recruiting and retaining the best talents • Preparing and designing the GKC actionable plan and future programs • Monitoring and following up activities, projects and ensuring that the all activities are in alignment with GKC’s vision • Evaluating projects performance and providing recommendations for future implications • Developing fundraising proposals 	<p>Jan, 2016</p>
<p>Save the children, Gaza Office – Green & Social Entrepreneurship project – Consultant Developing green Job training curriculum (Trainers and Trainees Manuals). The training aimed to equip youth with the knowledge and practices of Green Technology, Life skills and Financial Literacy.</p>	<p>April – June, 2018</p>
<p>Community Led Development (CLD) Movement – Gaza Coordinator CLD movement committed to the success of the SDGs, we call for enhancing the power and capacity of communities to take charge of their own development.</p>	<p>Dec, 2017 - 2022</p>
<p>Al-Fakhoora Scholarship Program, Gaza, Palestine – External Evaluator External Evaluator for two cycles in Leadership Assessment Camp for the undergraduates who are currently benefiting under the domestic undergraduate scholarships (more than 500 scholars) and in line with the programme’s vision and strategy.</p>	<p>2016 &2017</p>
<p>Green Talk Sessions organized by Green Knowledge Community and took place at Gaza Sky Geeks – Trainer Gave 15 training hours for about 25 fresh graduates about Social entrepreneurship and the concept of Human Centered Design (HCD).</p>	<p>Dec, 2017</p>
<p>Oxfam - Participating in Developing Oxfam's Youth Strategy in the OPT</p>	<p>Nov, 2017</p>
<p>Green Solutions Boot-Camp Organizer for about 13 startups, with Global Shapers Community and Green Knowledge Community. This Project was funded by Islamic Relief and US Consulate.</p>	<p>March, 2017</p>

DVV International, Gaza Office – Developing a Program for Promoting Green Economy Concepts to 20 fresh graduates.	Aug, 2016
"Talaee" local educational institution – Life Skills Trainer 140 training hours for adults, Gaza, Palestine	June, 2012

AWARDS, RECOGNITIONS AND SCHOLARSHIPS

- A scholarship to attend **fundraising and Proposal writing course at Porto university** in Porto city, Portugal. May, 2022
- **A scholarship to participate in conflict resolution and peace building conference** organized by Jena university in Berlin and Jena, Germany. March, 2022.
- **A full scholarship at MENA Leadership Academy II (2018-2019) organized by Konrad-Adenauer-Stiftung.**
This program consists of four separated phases in Spain, Tunisia, Turkey and Germany.
- **Caux Scholars Program.** CSP is one of the most distinguished programs in the field of conflict transformation and peace building process. Geneva – Switzerland. 22nd June – 22nd July, 2018.
- **A scholarship to participate at a training** in “Cross-Cultural Communication. Resolving Conflicts In A Multicultural Community”. University of Warsaw, Poland. May, 2017. *(I could not travel to participate due to the blockade circumstances on Gaza).*
- **VIP fund fellow**, 2017 until now. VIP fund is a non-profit special impact fund; innovate technologies, campaigning for educate, connect youth.
- **Al-Ghad “Future” Award** for distinguished Public Speaker, Istanbul, 2012.
- **The most elegant plan award** from Palestinian Information and Technology Incubator (PICTI), 2010.

EDUCATION

2018	Diploma in Conflict Transformation and Peace Building Intensive academic course in conflict analysis and transformation, reconciliation and peace-building process.
2013 - 2017	Master in Business Administration MBA – Islamic University of Gaza (Very Good) Major: Public of Business Administration Thesis: The Role of Knowledge Management in Enhancing Innovation in the SMEs in the Gaza Strip.
2007 - 2012	Bachelor in Civil Engineering – Islamic University of Gaza (Very Good) Graduation Project: Mechanical Properties of Self-Compacted Concrete Using Recycled Aggregate.
2006 - 2007	Secondary School Certification – “Scientific Section” (Excellent) Palestine secondary school